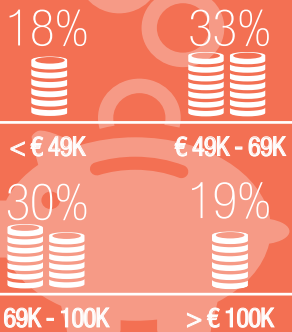


PROCUREMENT: AN OUTLOOK

In order to further strengthen our local expertise, we surveyed different Procurement professionals about their jobs, demands and trends. Below the results:

SALARY RANGE



73% "Globalisation provides me with more international job opportunities"



67% "Collaborating with clients goes beyond linking information systems, it means integrating all business processes of the value chain."



83% "Procurement based on total cost of ownership is the best way to source"



74% "Soft skills are more important than hard skills"

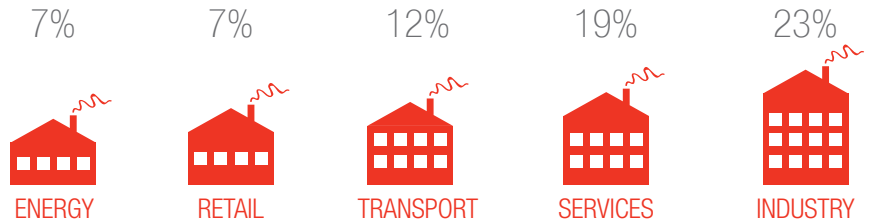


WILLING TO RELOCATE

51% is willing to move within NL for a new job

25% is willing to move abroad for a new job

TYPE OF INDUSTRY



71%



"Economic conditions are getting better"

58%

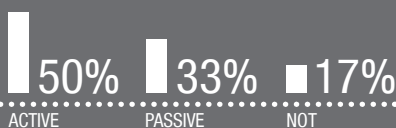


"Even though they often are a specialist in their discipline, budget holders shouldn't be leading the procurement process"

JOB SECURITY

61%

LOOKING FOR A NEW JOB



SIZE OF DEPARTMENT

